



NON-PRIME WHOLESAL RESIDENTIAL RATE SHEET & MATRIX

Dated: 08/06/2019

GENERAL INFORMATION

Credit Tier	"A"	"A-"	"B"	"B-"	"C"
Min FICO	≥ 700	≥ 650	≥ 600	≥ 550	≥ 500
≤ 50% LTV	4.000%	4.375%	5.125%	5.750%	6.875%
≤ 60% LTV	4.125%	4.500%	5.375%	6.375%	6.999%
≤ 65% LTV	4.250%	4.625%	5.500%	6.500%	7.375%
≤ 70% LTV	4.500%	4.750%	5.750%	6.750%	
≤ 75% LTV	4.750%	4.999%	5.999%	7.125%	
≤ 80% LTV	5.125%	5.375%	6.125%		
≤ 85% LTV	5.875%	6.125%			
≤ 90% LTV	6.625%				
Margin	2.950%	3.500%	3.950%	4.500%	4.950%
Max Mtg Late (12-mth)	0 x 30	1 x 30	0 x 60	0 x 90	*
* Loans with under a 500 FICO or Special Circumstance are considered Case-by-					
Max LTVs	"A"	"A-"	"B"	"B-"	"C"
Purchase	90%	85%	80%	75%	65%
Rate/Term Refi	85%	85%	75%	70%	65%
Cash Out Refi	80%	80%	75%	70%	65%
CLTV**	90%	85%	80%	75%	65%
** CLTV +5% for LTV -5%, Can not exceed 90% MAX CLTV, Max Adjustment is 5% CLTV Increase					
Seasoning	"A"	"A-"	"B"	"B-"	"C"
Bankruptcy	≥ 3 Years	≥ 2 Years	≥ 2 Years	≥ 1 Year	Settled
Foreclosure	≥ 3 Years	≥ 2 Years	≥ 2 Years	≥ 1 Year	Settled
Short Sales	≥ 2 Years	≥ 1 Year	Settled	Settled	Settled
Deed-in-Lieu	≥ 2 Years	≥ 1 Year	Settled	Settled	Settled
Rural Adjustment	0.250%	0.250%	0.375%	0.500%	0.500%
Rural Max Loan Amt	\$1.5M	\$1.5M	\$750k	\$750k	\$500k

Buy-Down available at a 3:1 Ratio with Program Floor of 4.0000%.

ADJUSTMENTS

Description	Rate	Note
Lender Paid Comp	2 : 1	Add to Rate in 0.125% Increments, Max 3.000% LPC, Available on A / A- / B
1-Month Bk Stat	***	See Program Guide Below
VOE Program	***	Verification of Employment ("VOE"), See Program Guide Below
Alt Doc - Bk Stmt	0.125%	PERSONAL Account, OO (Credit Grades A / A- / B) or NOO (All Grades)
Alt Doc - Bk Stmt	0.250%	BUSINESS Account, OO (Credit Grades A / A- / B) or NOO (All Grades)
ATR-in-Full	0.500%	Credit Grades A / A- / B (or Asset Depletion as primary source)
7/1 Hybrid ARM	0.125%	Pricing in Grid is for a 5/1 Hybrid ARM
30-Year Fixed	0.250%	Pricing in Grid is for a 5/1 Hybrid ARM (Extends as 40-yr on 10-yr IO)
Interest Only (5-yr)	0.250%	30-Term, Min Loan ≥\$250K, Grades A / A- / B, Avail on 5/1, 7/1, or 30-fix
Interest Only (10-yr)	0.500%	40-Term / 10-Yr Fix, Min Loan ≥\$250K, Grades A / A- / B, Avail as 10/1 or 40-fix
Second Home	0.250%	LTV/CLTV Limited to Gray Shaded Area to left
ITIN	0.500%	LTV/CLTV Limited to 75% Purch. / 70% Refi, \$1M max loan Amt. Full Doc Only
Non Owner (DTI)	0.250%	LTV/CLTV Limited to Gray Shaded Area to left (Max 70% for Refinance)
Non Owner (DSCR)	0.500%	Min 1:1 DSCR, LTV/CLTV same as NOO (DTI), Min 600 FICO, Floor 5.250%
< \$ 100,000	0.500%	
< \$ 150,000	0.250%	
≥ \$ 750,000	-	LTV/CLTV @ -5% Purch & R/T, -10% C/O, No "C" Grade
≥ \$ 1,000,000	0.250%	OO Only, LTV/CLTV @ -10% Purch & R/T, -15% C/O, No C Grade
≥ \$ 1,500,000	0.500%	OO Only, LTV/CLTV @ -10% Purch & R/T, -15% C/O, A, A-, & B Only
		Max Cash-in-Hand >65% LTV is \$300,000 for Loan Amounts >\$1M
≥ \$ 2,000,000	0.625%	OO Only, LTV/CLTV @ -10% Purch & R/T (Max 75%), -15% C/O, A, A-, & B Only
		Max Cash-in-Hand >60% LTV is \$500,000 for Loan Amounts >\$2M
≥ \$ 3,000,000	0.625%	OO Only, LTV/CLTV max 65%/60% for Purch/Refi, A & A- Only
		Max Cash-in-Hand >50% LTV is \$1.0M for Loan Amounts ≥\$3M
Condo South FL	0.250%	Max LTV/CLTV 75% Condos in Broward or Dade County FL
Non Warr Condo	0.375%	Purchase: 75% Max LTV & Refinances: 70% Max LTV
2-4 Unit Property	0.250%	Max LTV 80% OO, 75% NOO
Rural Property	***	See Program Limits in Rate Grid - Max LTVs, 70% Purchase & 65% Refis
Prop Listed for Sale	0.750%	or 1.000 in Fee or 2-Yr 2/1 Hard PPP (can not be on OO)(No LPC Available)
		70% Maximum LTV/CLTV, Available with any NP Income Program

GENERAL INFORMATION

NO FEDERAL OR STATE HIGH COST LOANS	
Income Documentation	Full Doc = W2 + Pay Stubs / Wage Earner / Asset Depletion or 1040's + P&L / Self-Employed or Commission
	Alt Doc = 12 Personal or Business Bank Stmt / SE Only
	ATR in Full = Only Assets to Qualify max LTV 75%
Maximum Debt-to-Income Ratio	50% Back End
Loan Terms	30-Year Amortized & Term - 5/1 or 7/1 Hybrid ARM or 30-Yr Fixed 40-Year Term - 10/1 Hybrid ARM or 40-Yr Fixed (IO Required) All Loans require impounding for Taxes & Insurance
Interest Only (IO)	IO Loans must qualify at max rate at first fully Amortized pymt IO Loan is (a) 5-Yr IO Pymt & 25-Yrs Fully Amortized (30-year term) or (b) 10-Yr IO Pymt & 30-Yrs Fully Amortized (40-Yr term)
Index & Adjustment Caps	Floored at Start Rate / 1-Year CMT 2.0% Initial Change Cap / 2.0% Annual Cap / 6.0% Life Cap
Occupancy	Owner / Non Owner / Second Home
Loan Amounts	\$75,000 Minimum to \$5,000,000 Maximum (Round-down to \$50) Loan Amounts >\$1.0M Require Senior Management Approval Loan Amounts Greater than \$1.5M require Two (2) Appraisals
Property Types	SFR / Condos / Townhouse / 2-4 Units Non-Warrantable Condos - Reference CSC Guidelines
States	AL, AR, AZ, CA, CO, CT, DC, DE, FL, GA, ID, IL, IN, KS, KY, LA, MD, ME, MI, MN, MT, NC, NE, NH, NJ, NV, OK, OR, PA, SC, TN, TX, UT, VA, VT, WA, WI, & WY Texas - OO: Purch & R/T & NOO or 2nd Home: Purch & Refi
Refinance of Property Listed for Sale	Measured as under 90-days on day of Submission to CSC Prepayment can not be on Owner Occupied Property

One-Month Bank Statement & VOE Programs Pricing

Minimum 650 FICO / Rate adjustment - "A" or "A-" respective Tier:
0.250 @ ≥750 FICO
0.375 @ ≥725 FICO
0.500 @ ≥700 FICO
0.625 @ ≥650 FICO
0.500 for First Time Home Buyers
0.750 for Loan Amounts ≥\$150,000 to <\$250,000
Programs' Rate Floor is 4.750%

ONE-MONTH BANK STATEMENT PROGRAM

Self Employed Borrowers Only
Latest Mth Pers Bank Stmt / No NSF's / Positive ending balance

VERIFICATION OF EMPLOYMENT ("VOE") PROGRAM

Borrower qualifies on VOE documentation exclusively
Two year history with submitting employer & prefunding VVOE

ADDITIONAL GUIDELINES TO:

ONE-MONTH BANK STATEMENT PROGRAM VERIFICATION OF EMPLOYMENT ("VOE") PROGRAM

LTV: 75% Purchase / 70% Refinance
Credit Depth:
Min one account ≥3-years & two accounts ≥2-years each
Five year seasoning from FC, SS, DIL, BK
Twenty four (24) month recent mortgage history required
No mortgage delinquency last five (5) years
No charge offs, collections, or tax liens last three (3) years
Loan amounts: \$150,000 to \$5,000,000
Owner Occupied Transactions
SFR / Condo / Townhouse - Property Condition Good / No Rural
First Time Home Buyers ("FTHB"):
70% Max LTV/CLTV or 65% for Loans ≥\$1,000,000
Max \$2.0M, Min 24-Month Rental History

Administration / Underwriting / Commitment Fee - \$1,295

***Broker Origination Points and Fees are limited to the lesser of (a) 3.0% of the loan amount and (b) the maximum allowable by Federal & State High Cost thresholds.**

Broker Compensation including Processing Fees can be individually (i) Borrower Paid OR (ii) Lender Paid.

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**FOR BUSINESS PURPOSE, STATED INCOME, TRUE FOREIGN NATIONALS, AND OTHER UNIQUE PROPERTIES OR SITUATIONS
CONTACT YOUR LOCAL ACCOUNT EXECUTIVE AND REVIEW OUR "OUTSIDE DODD-FRANK" PRODUCT MATRIX**